

The Enterprising Internships Programme gives students the opportunity to work in a Social Enterprise within the West Midlands during the summer. The one month bespoke internship opportunities, sourced by the University, are paid positions and allow students to work on various projects

**Kate Pilling – Final Year Student
BA (Joint Honours) in English Literature and American and Canadian Studies**

What did you do?

'During my internship I was responsible for producing a Social Impact Report for Catalyst Mutual Enterprise CIC (who work to support local residents in reducing their energy costs thus save money). This involved surveying service users over the telephone and collecting data on the impact that different services have on clients, facilitating a focus group, conducting energy advice home visits with the company's operations manager, undertaking interviews with clients and producing a final Social Impact Report in order to record findings and produce recommendations for the development of Catalysts future business plan.'

Adenike Titiloye (Managing Director at Catalyst Mutual C.I.C) – 'Kate has exceeded all expectations and has a very good work ethic. Kate would be very successful if she wants to work in the third sector as she has a lot to offer!'



Skills you have gained:

'This experience has shown me that I have a lot of transferable skills, such as being a diligent worker, thinking creatively to overcome problems, and having good 'people skills' that allow me to work effectively with people from a variety backgrounds. I also developed my research skills from my research into the social impact reports of other organisations and into how to conduct case studies and focus groups, as well as skills of working in a professional environment.'

How will this benefit you for the future?

'Being involved in the Enterprising internships programme has been a very good introduction to work life and insight into working within a Social Enterprise/Third sector. I really enjoyed the internship and felt it has enhanced my CV and careers prospects. It has also shown me that I have the initiative and can go ahead and do it!'

Follow undertaking the Enterprising Internship opportunity, Kate is interested in continuing to work within a Social Enterprise/Third Sector organisation, once she has completed a year abroad!